HEARTLAND HCC-WASHINGTON MANOR

3100 WASHINGTON RD

KENOSHA 53144	Phone: (262) 658-4622	2	Ownership:	Corporation
Operated from 1/1 To 12/31	Days of Operation	366	Highest Level License:	Skilled
Operate in Conjunction with F	Mospital?	No	Operate in Conjunction with CBRF?	No
Number of Beds Set Up and Sta	affed (12/31/04):	153	Title 18 (Medicare) Certified?	Yes
Total Licensed Bed Capacity (12/31/04):	153	Title 19 (Medicaid) Certified?	Yes
Number of Residents on 12/31/	04:	132	Average Daily Census:	132

Services Provided to Non-Residents		Age, Gender, and Primary Di	agnosis	of Residents (1	12/31/04)	Length of Stay (12/31/04)	%
Home Health Care	No	Primary Diagnosis	%	Age Groups	%	Less Than 1 Year	43.9
Supp. Home Care-Personal Care	No					1 - 4 Years	37.9
Supp. Home Care-Household Services	No	Developmental Disabilities	0.0	Under 65	12.9	More Than 4 Years	18.2
Day Services	No	Mental Illness (Org./Psy)	15.2	65 - 74	15.2		
Respite Care	No	Mental Illness (Other)	1.5	75 - 84	24.2		100.0
Adult Day Care	No	Alcohol & Other Drug Abuse	0.0	85 - 94	40.2	********	*****
Adult Day Health Care	No	Para-, Quadra-, Hemiplegic	0.8	95 & Over	7.6	Full-Time Equivalent	
Congregate Meals	No	Cancer	3.8			Nursing Staff per 100 Res	idents
Home Delivered Meals	No	Fractures	6.1	İ	100.0	(12/31/04)	
Other Meals	No	Cardiovascular	31.1	65 & Over	87.1		
Transportation	No	Cerebrovascular	15.9			RNs	8.7
Referral Service	No	Diabetes	21.2	Gender	%	LPNs	7.7
Other Services	Yes	Respiratory	0.8			Nursing Assistants,	
Provide Day Programming for		Other Medical Conditions	3.8	Male	29.5	Aides, & Orderlies	36.2
Mentally Ill	No			Female	70.5		
Provide Day Programming for			100.0				
Developmentally Disabled	No				100.0		
***********	****	**********	*****	***********	******	*******	******

Method of Reimbursement

		edicare itle 18			edicaid itle 19			Other			Private Pay	2		amily Care			anaged Care	l		
Level of Care	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	Total Resi- dents	Of
Int. Skilled Care	0	0.0	0	9	10.5	142	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	9	6.8
Skilled Care	20	100.0	345	75	87.2	123	0	0.0	0	26	100.0	189	0	0.0	0	0	0.0	0	121	91.7
Intermediate				2	2.3	104	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	2	1.5
Limited Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Personal Care							0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Residential Care							0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Dev. Disabled				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Traumatic Brain In	j 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Ventilator-Depende:	nt 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Total	20	100.0		86	100.0		0	0.0		26	100.0		0	0.0		0	0.0		132	100.0

HEARTLAND HCC-WASHINGTON MANOR

Admissions, Discharges, and		Percent Distribution	n of Residents'	Condit	ions, Services, and	d Activities as of 12/	31/04
Deaths During Reporting Period					% Needing		Total
Percent Admissions from:		Activities of	%		sistance of	% Totally	Number of
Private Home/No Home Health	3.1	Daily Living (ADL)	Independent	One	or Two Staff	2	Residents
Private Home/With Home Health	2.8	Bathing	0.0		63.6	36.4	132
Other Nursing Homes	0.8	Dressing	4.5		75.0	20.5	132
Acute Care Hospitals	91.5	Transferring	18.9		56.1	25.0	132
Psych. HospMR/DD Facilities	0.5	Toilet Use	11.4		53.0	35.6	132
Rehabilitation Hospitals	0.8	Eating	47.0		40.2	12.9	132
Other Locations	0.5	******	******	*****	*****	******	*****
Total Number of Admissions	390	Continence		8	Special Treatmen	ts	%
Percent Discharges To:		Indwelling Or Extern	nal Catheter	8.3	Receiving Resp	iratory Care	12.1
Private Home/No Home Health	9.2	Occ/Freq. Incontiner	nt of Bladder	59.1	Receiving Trac	heostomy Care	0.0
Private Home/With Home Health	28.6	Occ/Freq. Incontiner	nt of Bowel	55.3	Receiving Suct	ioning	0.8
Other Nursing Homes	5.6	Ī			Receiving Osto	my Care	5.3
Acute Care Hospitals	37.9	Mobility			Receiving Tube	Feeding	4.5
Psych. HospMR/DD Facilities	0.0	Physically Restraine	ed	0.8	Receiving Mech	anically Altered Diets	22.0
Rehabilitation Hospitals	0.0	į -				-	
Other Locations	3.1	Skin Care			Other Resident Cl	haracteristics	
Deaths	15.6	With Pressure Sores		10.6	Have Advance D	irectives	52.3
Total Number of Discharges		With Rashes		0.0	Medications		
(Including Deaths)	391	İ			Receiving Psyc	hoactive Drugs	58.3

Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

***************	*****	*****	*****	*****	*****	*****	*****	*****	*****
		Own	ership:	Bed	Size:	Lic	ensure:		
	This	Pro	prietary	100	-199	Ski	lled	Al	1
	Facility	Peer	Group	Peer	Group	Peer	Group	Faci	lities
	ૄ	8	Ratio	%	Ratio	9	Ratio	90	Ratio
Occupancy Rate: Average Daily Census/Licensed Beds	86.3	88.5	0.97	90.2	0.96	90.5	0.95	88.8	0.97
Current Residents from In-County	66.7	80.0	0.83	82.9	0.80	82.4	0.93	77.4	0.86
Admissions from In-County, Still Residing	10.3	17.8	0.58	19.7	0.52	20.0	0.51	19.4	0.53
Admissions/Average Daily Census	295.5	184.7	1.60	169.5	1.74	156.2	1.89	146.5	2.02
Discharges/Average Daily Census	296.2	188.6	1.57	170.5	1.74	158.4	1.87	148.0	2.00
Discharges To Private Residence/Average Daily Census	112.1	86.2	1.30	77.4	1.45	72.4	1.55	66.9	1.68
Residents Receiving Skilled Care	98.5	95.3	1.03	95.4	1.03	94.7	1.04	89.9	1.10
Residents Aged 65 and Older	87.1	92.4	0.94	91.4	0.95	91.8	0.95	87.9	0.99
Title 19 (Medicaid) Funded Residents	65.2	62.9	1.04	62.5	1.04	62.7	1.04	66.1	0.99
Private Pay Funded Residents	19.7	20.3	0.97	21.7	0.91	23.3	0.85	20.6	0.96
Developmentally Disabled Residents	0.0	0.9	0.00	0.9	0.00	1.1	0.00	6.0	0.00
Mentally Ill Residents	16.7	31.7	0.53	36.8	0.45	37.3	0.45	33.6	0.50
-									
General Medical Service Residents	3.8	21.2	0.18	19.6	0.19	20.4	0.19	21.1	0.18
Impaired ADL (Mean)	55.0	48.6	1.13	48.8	1.13	48.8	1.13	49.4	1.11
Psychological Problems	58.3	56.4	1.03	57.5	1.01	59.4	0.98	57.7	1.01
Nursing Care Required (Mean)	6.9	6.7	1.03	6.7	1.03	6.9	1.00	7.4	0.93